



July 9, 2019

To Whom It May Concern:

Paying the high cost of electricity month after month, especially in the hot Texas summer is unappealing to say the least. We have searched and shopped for the lowest possible electricity rates, but the costs somehow never seem to decrease.

I mentioned the possibility of going solar, but my husband found news reports reflecting negative consumer situations due to shady (pun intended) practices among some of the players in the industry.

Thankfully, I convinced my skeptical husband to meet with Gabe Cueto from FreeVolt and ask all the difficult questions he wanted. I was simply looking forward to being educated about the advantages of solar and how it all works.

We welcomed Gabe into our home at a time convenient to us and he exceeded both of our expectations. After going through his process and answering our questions along the way, Gabe continued to ask for more questions. Maybe he was looking for a challenge or trying to impress us with his vast knowledge of the industry, which he did, but he genuinely cares about the customer and delivering real value. Gabe is incredibly professional, personable, and isn't selling a product. He's consultative in his approach and is solving problems; he's solving the high energy cost problem, the peaks that negatively impact cash flow in the summer months, and the environmental concerns.

We encourage every homeowner without solar to speak with Gabe; it's time well spent.

Yours truly,

Michelle Burlison
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